

Enhance Your Operational Efficiency, Stability, and Security

With the rapid change of pace in technology and client demands, your firm needs to **stay agile, innovative, and efficient.**However, your on-premises Expert system, once adequate, may now constrain your growth and potential.

- Business Efficiency & Continuity: Expert is a highly complex system, which makes planning, upgrades, and issue resolution difficult. Upgrade challenges prevent you from accessing the latest enhancements and future innovations on the platform. Given Expert's critical role, issues can pose significant risks to your business continuity and user productivity.
- **Data Security:** Mounting security threats place your sensitive client data at constant risk and demand increased security investments. A data breach is not just expensive; it can also jeopardize your client relationships and your firm's reputation.
- Costs: Managing an on-prem system involves a myriad of costs (hardware, maintenance, upgrades, etc.) – many of which are hidden and may surface in the future, wreaking havoc on your budget.
- **Resources:** Your IT team is overburdened by the tasks of maintaining hardware, managing upgrades, and ensuring system security, all while juggling innovation to keep up with business needs.

The consequences? Escalating business costs, decreased productivity, increased pressure on your staff, and threats to your firm's reputation.

- Median IT security budgets have more than tripled from 2018 to 2023
- Approximately 27% of law firms had experienced a known data security breach in 2021
- A single data breach on a company cost an average of \$4.35M in the U.S.

This is where Expert Sierra comes in.

Expert Sierra is a cloud hosted solution designed to give you the capabilities of your Expert on-prem system with the consistency, flexibility, scalability, and security of a robust SaaS solution.



With Expert Sierra, you will unlock the next level of efficiency and innovation.

- **Easy Upgrades:** Our team handles all infrastructure and application updates, as well as security patches. It's much easier for your firm to stay on the latest, most secure, and most efficient version of Expert.
- **Superior Reliability:** With 99.997% uptime, you'll minimize business disruption and ensure your team can access the system at any time, from anywhere.
- **Faster Issue Resolution:** Over the last 3 years, Expert Sierra has recorded 23% fewer support cases and nearly 20% faster case resolution times compared to Expert on-premises.

Your data will be protected with top-tier security measures.

- **Multiple Monitoring Services:** AWS CloudWatch, CrowdStrike Falcon Complete, nightly Tenable scans, and Arctic Wolf's 24/7 CSOC center.
- **Extensive Auditing:** Annual Roper's cybersecurity audits, SOC 2, pen tests, and AWS benchmarking audits.
- **Proactive Vulnerability Remediation:** Our globally disbursed cloud ops team and dedicated security team ensure remediation based on our established standards.

Your total cost of operation will be lower, with predictable spending.

- **Lower Costs:** Eliminate the expenses and burdens of hardware maintenance, upgrade management, and system security. Reallocate these saved costs and resources towards other strategic initiatives.
- Predictable Cost Structure: Pay a fixed fee that includes everything software, updates, maintenance, and support. There are no surprise expenses, allowing for better financial planning and control.

Your transition will be rapid, with no loss of capabilities.

- No Changes to Your Existing Customizations & Integrations: You'll get a single tenancy and direct database access. Seamlessly continue your business without any disruption.
- **Minimal Resources Needed:** Our lift & shift approach is simple and straightforward, using the same team and process as a typical upgrade.

Why host with us?

- Proven Track Record: Zero data breaches in 6+ years of managing client services in the cloud.
- Extensive Experience: Over 120 live clients on Sierra and databases exceeding 2TB.
- **Enterprise Partnership with AWS:** Gives us access to AWS Best Practices team for tier 1 support and regular security design reviews to align with the latest industry standards.



Expert Sierra isn't just about moving your financial system to the cloud.

It's about staying on top of innovation and ensuring continued excellence in your operations!

Hear From Other Law Firms Who Made The Transition

"Expert Sierra saved the IT staff many hours a month not having to worry about servers.

It gave us time back that we lost every month maintaining the servers."

-Rivkin Radler LLP

"A major benefit to us, as a small firm, in moving to Sierra has been the technical support. We don't have an in-house IT person who understands how the Aderant suite works, and so having Aderant handle tech issues, upgrades, etc. has been a tremendous help in ensuring that we can keep things running smoothly."

- Kostelanetz LLP

Innovate With Confidence and Cost Efficiency

| | Expert | Self Hosting | Expert Sierra |
|--|----------|--------------|---------------|
| Server and Network Hardware | \$ | ✓ | ✓ |
| OS + Virtualization Software | \$ | ✓ | ✓ |
| Data center/ Colocation Floor Space | \$ | ✓ | ✓ |
| Power and Cooling | \$ | ✓ | \ |
| Data center Personnel | \$ | ✓ | ✓ |
| Hardware Install/Racking | \$ | ✓ | ✓ |
| Hardware Maintenance | \$ | \$ | ✓ |
| Microsoft Assurance Support | \$ | ✓ | ✓ |
| Emergency Security Patching | \$ | \$ | ✓ |
| Security Compliant Data Centers | \$ | ✓ | ✓ |
| SOC Audits | \$ | \$ | ✓ |
| Pen Tests | \$ | \$ | ✓ |
| DB Tuning | \$ | \$ | ✓ |
| Backup and Recovery | \$ | \$ | ✓ |
| Disaster Recovery | \$ | \$ | ✓ |
| 24/7 Monitoring | \$ | \$ | ✓ |
| On Demand Infrastructure Scaling | - | \$ | ✓ |
| On Demand Application Patching | \$ | \$ | ✓ |
| On Demand Application Upgrades | \$ | \$ | ✓ |
| Application Troubleshooting | ✓ | ✓ | ✓ |
| Environmental Troubleshooting | \$ | \$ | ✓ |
| Like for Like Applications | ✓ | ✓ | ✓ |
| Staying up to date with technology | \$ | \$ | PRICELESS |