

Marshall Dennehey Leverages BillBlast to Transform Its Billing Operations



Manual Driven Processes

When it came to billing, Marshall Dennehey had historically been very human-driven and manual in its processes. This people-focused process slowed down the firm's billing tremendously and meant that invoices were inevitably delayed going out to clients, impacting the firm's cash flow.



Enter BillBlast

Determined to transform and reimagine its billing operations, Marshall Dennehey began a continuous assessment of its use of people, process, and technology. The firm evaluated and purchased **Aderant's BillBlast**, the legal industry's fastest growing eBilling technology solution.



Aderant BillBlast assists law firms with adhering to client directed compliance, managing submission and acceptance tracking of bills being delivered to clients for payment, simplifying processes and accelerating payment.

Transforming Billing Operations

BillBlast filters provided everyone at the firm, from billers to firm leadership, insight into a bill's status at every point of the process; creating accountability and reducing the risk to revenue. This brought clarity to bill submission errors that were bottlenecking payment, allowing Marshall Dennehey's billing supervisor to prioritize and delegate invoices that needed attention. This transformed the billing team's work assignments.

Marshall Dennehey's Continued Success

With the power of **BillBlast**, Marshall Dennehey removed the noise from their billing process and instead focused on resolving problems, this in turn allowed the firm to reduce bill submission time from 45-60 days to same-day submissions! BillBlast is now a vital part of Marshall Dennehey's billing process, with the firm climbing to a staggering 90-95% success rate of getting bills submitted for 1000+ cases every month, just by pushing a button.



BillBlast Analytics provides actionable data insights to help law firms make informed decisions to improve the eBilling process.

8-10%

increase of payments received within 21 days of invoice production—within the first 10 months of deployment.

Discover how your firm can achieve same-day submission success with **Aderant BillBlast!**